

EXHIBIT G

MEMORANDUM REQUEST TO ACCEPT BID FROM KEYENCE

Request: Keyence Fluorescent Microscope Purchase Request Justification

Justification: Keyence. No other supplier meets institutional needs

Unit Quote: \$119,103 (One Hundred Nineteen Thousand One Hundred Three Dollars)

School of Science, Technology, Engineering, and Math, Tsale Campus

Diné College put out a competitive bid to purchase a fluorescent microscope and proposes purchasing the Keyence microscope, which was not the lowest priced item, it is the best equipment for the MS STEM Biology Program.

The lowest priced item was the ECHO, at \$109,395, it does not meet the needs of the institution or have the capabilities of the Keyence microscope.

ECHO does not allow as many slides (2 slides) to be viewed at the same time as Keyence (3 slides). The ECHO rotating display would be a modified external attachment, while Keyence has a fully enclosed, dust proof rotating display, which creates not only a dark room effect, but also keeps all internal mechanisms safe. Due to the Keyence in-the-box design, all expensive components are hidden from view or touch. This means the likelihood of a user error or mechanical failure is much, much lower compared to other microscope setups that have a lot of mechanical touch points.

The Keyence BZ-X800 microscope is an investment that will be integral for the success of our classroom and research endeavors over the next 25 years or more. This microscope provides everything we need to have an advanced, functional microscope set up with a motorized stage, lenses, filters, and computer at a price that is much less expensive than other vendors like Zeiss or Olympus. ECHO lacks similar integrated functionality.

Because the School of STEM is looking to support undergraduates', masters' and research programs, we need a system that is computer operated, easy to use, durable, and expandable. The Keyence microscope's unique computer-based software allows teachers to project samples under the microscope on the whiteboard for collaborative learning. The software is user-friendly and intuitive compared to other microscope software, so students of all levels and teachers can learn to use it. Also, the automated nature of the BZ-X800 allows for remote control of the microscope - this makes it possible to have a teacher operate the microscope and assist a student without physically being present in the lab space.

Additionally, all components, including the Keyence computer & monitor, software, and microscope parts, are manufactured by Keyence, while ECHO components have several sources. This type of professional microscope requires that the sales representative, consultants, and buyer work closely together to construct a model that fits the researcher's needs. Quotes are obtained only after extensive consultations.

In summary, there are no other microscopes that we have found which provide both the image quality that we require as well as the accessibility, flexibility, durability, and cost efficiency to support the School of STEM's future growth.